

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 01009 081217Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----081218Z 071074 /13

R 081125Z MAR 77

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 9975

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMCONSUL GOTEBORG

UNCLAS STOCKHOLM 1009

E.O. 11652: N/A

TAGS: BTIO, SW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/01/P 0100

2. DATE: 03/03/77

3. TRUMME

4. 401/SWEDEN

5. IM

6A. REPLY TO --

6B. MR. LARS-ERIK EKLOF, MARKETING DIRECTOR

6C. ELEKTRO STANDARD AB

BOX 27

S-641 01 KATRINEHOLM, SWEDEN

U. CABLE: NA TELX: 64121

TEL: 0150/131 70

8. --

9. 102-12 DIRECT SALES FOR RESALE/DISTRIBUTORSHIP

10. DESCRIPTION

3585118-0100 HEAT TRANSFER EQUIPMENT, UNIT COOLERS  
(REFRIGERATION), CEILING AND WALLMOUNTED TYPES

1.000 B.T.U./HR AND UNDER

3585112-0100 HEAT TRANSFER EQUIPMENT, CENTRAL STATION AIR-

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CONDITIONING UNITS (MOTOR-DRIVE/FAN TYPE)3 TONS  
AND UNDER

3634329-0100 ELECTRIC HOT PLATES AND DIST STOVES (1650 WATTS  
AND LESS) EXCEPT BUILD-IN UNITS, FOR HOUSEHOLDS

3634336-0100 HOUSEHOLD AUTOMATIC TOASTERS

3634394-0100 HAIRDRYERS WITH BONNETS

3634395-0100 HAIRDRYERS WITHOUT BONNETS

THIS IS A MEDIUM-SIZED FIRM WITH AN ANNUAL TURNOVER OF APPROX SKR 21 MILLION. IT WAS ESTABLISHED IN 19YQ AND HAS 106 EMPLOYEES. FIRM MANUFACTURES ELECTRIC HEATERS FOR HOUSEHOLDS AND SEEKS ADDITIONAL ITEMS WHICH WOULD FIT INTO ITS LINE OF PRODUCTS. SINCE FIRM IS FINANCIALLY SOUND AND HAS MET ITS OBLIGATIONS PROMPLTY, IT IS A HIGHLY RECOMMENDED TRADE CONTACT.

PERRY

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 08-Mar-1977 12:00:00 am  
**Decapton Date:** 01-Jan-1960 12:00:00 am  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STOCKH01009  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770079-0403  
**Format:** TEL  
**From:** STOCKHOLM  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770380/aaaacsya.tel  
**Line Count:** 70  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** aa17febb-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 19-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3171781  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BTIO, SW  
**To:** COM  
**Type:** TE  
**vdkgvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/aa17febb-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009